W.3	100	Ch	-	-
864			54	<b>u</b> .a
100.0		63		77
-	-	~	-	-

(Pages: 2)

Reg. No	*
Name	

# UNDERGRADUATE (C.B.C.S.S.) EXAMINATION, OCTOBER 2016

## Fifth Semester

Open Course—ENGLISH FOR CAREERS
(Offered by the Board of Studies in English)
[2013 Admission onwards]

Time: Three Hours

Maximum: 80 Marks

## Section A

Answer all the questions, each in one or two sentences. Each question carries 1 mark.

- 1. What is a Flipchart?
- 2. What is OHP?
- 3. Define 'Sender' in communication.
- 4. What are soft skills of presentation?
- 5. What is curriculum vitae?
- 6. What is 'Salutation' in a letter?
- 7. What is Enclosure notation?
- 8. What is topic based group discussion?
- 9. What is video conferencing?
- 10. What is horizontal communication?

 $(10 \times 1 = 10)$ 

## Section B

Answer any eight of the following. Each in about 50 words. Each question carries 2 marks.

- 11. What are group building and maintenance roles?
- 12. What is an 'Abstract' for a proposal?
- 13. What are the differences between formal and informal styles of speaking?
- 14. What are pauses and sense groups in a conversation?
- 15. What is the importance of 'Tone' in your speech?
- 16. What are IRSF strategies that can be used to start a conversation with known or unknown individuals?

Turn over

- 17. Distinguish between Interaction pattern and transaction pattern.
- 18. What are interpersonal skills?
- 19. What are 'Problem solving skills used in management'?
- 20. What are the do's in a discussion etiquette?
- 21. What is diagonal communication?
- 22. What is telephone etiquette?

 $(8 \times 2 = 16)$ 

### Section C

Answer any six of the following questions, each in about 100 words.

Each question carries 4 marks.

- 23. What is the procedure of writing an effective proposal?
- 24. Write an introduction on a presentation on 'The impact of cinema'.
- 25. What are the major ingredients of a standard curriculum vitae?
- 26. What is the purpose of conducting a seminar?
- 27. What should be the behaviour pattern of a receptionist?
- 28. What is the purpose of conducting mock interviews?
- 29. What are the barriers to effective communication?
- 30. Write short note on the importance of body language in an interview.
- 31. What are the different kinds of interviews?

 $(6 \times 4 = 24)$ 

### Section D

Answer any two of the following questions in about 200 words each.

Each question carries 15 marks.

- 32. Prepare a curriculum vitae for applying to the post of a branch manager in a bank.
- 33. Prepare a Group discussion on 'Technological Revolution' with at least four participants.
- 34. (a) Write an essay on the common errors in communication.
  - (b) What are the steps you take to avoid them?
- 35. Write an essay on the various audio-visual aids for effective presentations.

 $(2 \times 15 = 30)$