



QP CODE: 21102988

Reg No :

Name :

B.A DEGREE (CBCS) EXAMINATIONS, OCTOBER 2021

Fourth Semester

B.A Mass Communication and Journalism Model I

Core Course - MC4CRT18 - ADVERTISING

2019 Admission only C5BB5952

Time: 3 Hours Max. Marks: 80

Part A

Answer any **ten** questions. Each question carries **2** marks.

- 1. Explain the role of illustration in an ad.
- 2. Define the term prime time.
- 3. Explain the term PSA.
- 4. Explain the meaning of 'media mix'.
- 5. Explain the term 'packaging' in advertising.
- 6. Explain the term 'brand building'.
- 7. Describe the role of a creative director.
- 8. Describe the significance of direct mailing method.
- 9. Define outdoor media.
- 10. Define flighting.
- 11. Define scheduling.
- 12. Identify the aim of National readership survey.

 $(10 \times 2 = 20)$

Part B

Answer any **six** questions.

Each question carries 5 marks.

13. Discuss the evolution of advertising in India.



Page 1/2 Turn Over



- 14. Examine the concept of corporate social responsibility.
- 15. Discuss about the effective use of media mix in advertising.
- 16. Describe the organisation and working of an Advertising Agency.
- 17. Make a brief note on the advantages of advertising through Cell Phone.
- 18. Describe the advantages and disadvantages of outdoor media advertising.
- 19. Distinguish between product packing and packaging.
- 20. Describe the effects of advertising on consumer prices.
- 21. Discuss the need for appropriate use of marketing mix.

 $(6 \times 5 = 30)$

Part C

Answer any two questions.

Each question carries 15 marks.

- 22. Describe various types of advertising with suitable examples.
- 23. Discuss the types of Internet Advertising.
- 24. Discuss the effects of advertising in children and youth.
- 25. Make an ad campagin for Kerala Tourism department.

 $(2 \times 15 = 30)$

