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# B.Com. DEGREE (C.B.C.S.S.) EXAMINATION, NOVEMBER 2015

#### First Semester

Common Core 1—PERSPECTIVES AND METHODOLOGY OF BUSINESS STUDIES (Common For Model I, Model II and UGC sponsored B.Com Degree Programme) (2013 Admission onwards)

Time: Three Hours

Maximum: 80 Marks

#### Part A

Answer all questions.

Each question carries 1 mark.

- 1. Define Privatisation.
- 2. What do you mean by Globalisation?
- 3. Define Marketing.
- 4. Who is a Stakeholder?
- 5. What is KPO?
- 6. Define IPR.
- 7. What is Quality circle?
- 8. What is Direct tax?
- 9. What is GDR?
- 10. Who is a Consumer ?

 $(10 \times 1 = 10)$ 

## Part B (Brief Answer Questions)

Answer any eight questions. Each question carries 2 marks.

- 11. Define Entrepreneurship.
- 12. What is meant by Economic Development?
- 13. Explain Induction training.
- 14. Explain the concept of Intangible products.
- 15. What is Cost of Capital?
- 16. What is Green Marketing?
- 17. What do you mean by Stakeholder Value Maximisation?

Turn over

- 18. Define Private placement.
- 19. Explain Innovation.
- 20. Define a Stock broker.
- 21. What is RIT?
- 22. What is BPO?

 $(8 \times 2 = 16)$ 

# Part C (Short Essay)

Answer any six questions. Each question carries 4 marks.

- 23. Explain the role of Public Sector in Economic Development of India.
- 24. Who are the Stakeholders of a Business?
- 25. Write a short note on Non-Banking Finance Companies.
- 26. Explain briefly the methods of Issue of New Securities.
- 27. Discuss different types of Loans.
- 28. Explain the concept of Quality of Life.
- 29. State the objectives of RTI Act.
- 30. What are the features of Consumer Protection Act?
- List the types of Business Finance.

 $(6 \times 4 = 24)$ 

### Part D (Essay)

Answer any two questions. Each question earries 15 marks.

- 32. Who is a Consumer? Is Consumer Protection Act safeguards the interest of Consumer? Explain.
- 33. How are funds raised through Primary and Secondary Market in India?
- 34. Discuss the various Stakeholders of a Business Organisation.
- 35. Examine the performance of Public and Private Sector Enterprises in India.

 $(2 \times 15 = 30)$